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# LUXE & RETAIL

**Le point de vente, lieu d'excellence**

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# Luxe Et Retail Le Point De Vente Lieu D'excellence Commercialvente

**Michel Chevalier, Michel Gutsatz**



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**Store Impact** Alexis de Prévoisin, Arielle Monnerot-Dumaine, 2024-01-24 Dans un monde où le digital est omniprésent le magasin physique reste plus que jamais le

coeur de la relation client et du business Mais son rôle a changé Que l'on parle de magasin de détail de boutique de luxe ou de pop up store les enseignes et les marques doivent se réinventer pour contrer la concurrence des achats en ligne qui a connu son pic avec la crise du Covid Il est plus que jamais primordial pour les enseignes de procurer aux clients une expérience mémorable et de se différencier Dans cet ouvrage très document qui analyse tous les types de points de vente les auteurs spécialistes du retail livrent des outils pour transformer le magasin en un lieu attractif et fidélisant Des nouvelles fonctions et formats de magasins au rôle capital des vendeurs et managers en passant par les nouvelles fonctionnalités phygitaux tous les aspects du retail sont abordés pour faire du point de vente un lieu omnicanal et rentable Entre best practices formation et guide de management commercial ce livre vous permettra d'augmenter votre chiffre d'affaires grâce à une approche 360 innovante du retail

## Decoding **Luxe Et Retail Le Point De Vente Lieu Dexcellence Commercialvente**: Revealing the Captivating Potential of Verbal Expression

In a time characterized by interconnectedness and an insatiable thirst for knowledge, the captivating potential of verbal expression has emerged as a formidable force. Its capability to evoke sentiments, stimulate introspection, and incite profound transformations is genuinely awe-inspiring. Within the pages of "**Luxe Et Retail Le Point De Vente Lieu Dexcellence Commercialvente**," a mesmerizing literary creation penned with a celebrated wordsmith, readers set about an enlightening odyssey, unraveling the intricate significance of language and its enduring effect on our lives. In this appraisal, we shall explore the book's central themes, evaluate its distinctive writing style, and gauge its pervasive influence on the hearts and minds of its readership.

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