

General Clinic								
Ratio Analysis								
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Growth		2028	2029	2030	2031	2032	2033	2034
Sales Growth		4%	4%	4%	4%	4%	4%	4%
Percent of Total Assets		2028	2029	2030	2031	2032	2033	2034
Inventory		8%	8%	8%	7%	7%	6%	4%
Other Current Assets		42%	42%	42%	47%	46%	43%	41%
Total Current Assets		51%	50%	50%	54%	53%	50%	45%
Long-term Assets		48%	40%	50%	28%	17%	10%	5%
Total Assets		100%	100%	100%	100%	100%	100%	100%
Current Liabilities		24%	23%	22%	20%	18%	17%	13%
Long-term Liabilities		22%	17%	12%	8%	4%	1%	1%
Total Liabilities		46%	40%	34%	28%	22%	18%	13%
Net Worth		54%	60%	66%	72%	77%	82%	87%
Percent of Sales		2028	2029	2030	2031	2032	2033	2034
Gross Margin		61%	61%	61%	61%	61%	61%	61%
Selling, General & Administrative Expenses		68%	68%	68%	68%	61%	60%	78%
Advertising Expenses		3%	3%	3%	2%	2%	2%	2%
Profit Before Interest and Taxes		4%	9%	7%	8%	9%	10%	11%
Main Ratios		2028	2029	2030	2031	2032	2033	2034
Current		2.13	2.04	2.23	2.69	4.47	6.32	7.98
Quick		1.78	1.38	2.87	3.33	4.10	4.86	7.62
Total Debt to Total Assets		0.26	0.20	0.16	0.11	0.07	0.04	0.01
Pre-tax Return on Net Worth		18%	18%	20%	21%	21%	21%	20%
Pre-tax Return on Assets		8%	11%	14%	15%	16%	17%	18%
Profitability Ratios		2028	2029	2030	2031	2032	2033	2034
Net Profit Margin		3%	4%	6%	8%	7%	8%	9%
Return on Equity		13%	18%	16%	17%	17%	17%	18%
Activity Ratios		2028	2029	2030	2031	2032	2033	2034
Inventory Turnover		25.60	25.60	25.60	25.60	25.60	25.60	24.87
Accounts Payable Turnover		12.69	12.69	12.69	12.69	12.69	12.69	12.69
Payment Days		172.09	174.20	176.36	178.64	180.78	183.06	176.60
Total Asset Turnover		2.39	2.34	2.28	2.17	2.03	1.88	1.73
Liqud Ratios		2028	2029	2030	2031	2032	2033	2034
Debt to Net Worth (Debt-to-Equity)		0.47	0.34	0.23	0.15	0.09	0.06	0.01
Current Liab. to Liab.		0.62	0.68	0.64	0.72	0.81	0.92	0.90

Medical Practice Financial Ratios

J. Max Reiboldt, Coker Group



Medical Practice Financial Ratios:

Business of Medical Practice David Edward Marcinko, 2004 An interdisciplinary team of experts teaches newcomers how to open staff and equip an insurance friendly office for patients and how to raise the capital necessary for it New coverage in the second edition includes How to write a medical office business plan Compliance methods Risk and programs The insurance CPT coding issues Six sigma initiatives Futuristic information technology to track clinical outcomes Treatment results and medical care Physician recruitment *The Business of Medical Practice* David E. Marcinko, Hope Rachel Hertico, 2010-12-15 Praise for the previous edition This comprehensive multi authored text contains over 450 pages of highly specific and well documented information that will be interest to physicians in private practice academics and in medical management Chapters are readable concise yet complete and well developed I could have used a book like this in the past I will certainly refer to it frequently now 4 stars Carol EH Scott Conner MD PhD MBA American College of Physician Executives Does Health 2 0 enhance or detract from traditional medical care delivery and can private practice business models survive How does transparent business information and reimbursement data impact the modern competitive healthcare scene How are medical practices clinics and physicians evolving as a result of rapid health and non health related technology change Does transparent quality information affect the private practice ecosystem Answering these questions and more this newly updated and revised edition is an essential tool for doctors nurses and healthcare administrators management and business consultants accountants and medical dental business and healthcare administration graduate and doctoral students Written in plain language using nontechnical jargon the text presents a progressive discussion of management and operation strategies It incorporates prose news reports and regulatory and academic perspectives with Health 2 0 examples and blog and internet links as well as charts tables diagrams and Web site references resulting in an all encompassing resource It integrates various medical practice business disciplines from finance and economics to marketing to the strategic management sciences to improve patient outcomes and achieve best practices in the healthcare administration field With contributions by a world class team of expert authors the third edition covers brand new information including The impact of Web 2 0 technologies on the healthcare industry Internal office controls for preventing fraud and abuse Physician compensation with pay for performance trend analysis Healthcare marketing advertising CRM and public relations eMRs mobile IT systems medical devices and cloud computing and much more **Financial Management Strategies for Hospitals and Healthcare Organizations** David Edward Marcinko, Hope Rachel Hertico, 2013-09-05 In this book a world class editorial advisory board and an independent team of contributors draw on their experience in operations leadership and Lean managerial decision making to share helpful insights on the valuation of hospitals in today s changing reimbursement and regulatory environments Using language that is easy to understand Financia Saunders Medical Office Management Alice Anne Andress, 2013-08-09 With proven techniques and professional insight this one of a kind

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Financial Planning for Physicians and Healthcare Professionals 2002 David Edward Marcinko, Aspen Publishers, Medical Business Advisors. Medical Business Advisors David E. Marcinko, MBA, CFP® (tm), 2001-11-02. In the era of managed care, every physician and every CPA advising physicians needs this financial survival handbook. You'll learn the fundamental concepts of financial planning, how to maintain a profitable practice, the essentials of insurance planning, medical risk management issues, how to overcome tax dilemmas, investment planning techniques, asset protection strategies, and more. The accompanying CD-ROM features the forms, tables, charts, spreadsheets, graphs, and other sample documents used in the text, including net worth statement preparation documents and sample financial plans.

Medical Group Management Journal, 1995 *Fundamentals of Physician Practice Management* Frederick J. Wenzel, Jane M. Wenzel, 2005. This text is designed to meet the needs of programs that offer a group practice or ambulatory care course, as well as those that incorporate physician practice management issues into the regular curriculum. Unlike other books on physician practice management, this straightforward text provides enough detail for students to understand the fundamental concepts without getting mired in the complexity of daily operational issues. This book explains how physician practice management differs from management in other settings, discusses strategic planning, financial management, information systems, and hospital relationships as applied in group practice settings. Provides sufficient background without overwhelming students with detail. Uses a straightforward approach that is appropriate for both graduate and undergraduate courses. Includes a mini case, learning objectives, and discussion.

questions in each chapter *Economics and Financial Management for Nurses and Nurse Leaders* Susan J. Penner, 2013-03-21 Ms Penner does an excellent job of presenting the information and using case examples to increase the readers understanding of the various concepts While I expected this book to be informative I was surprised by how interesting it is I would highly recommend this book to any nurse entrepreneur Nurse Entrepreneur Network This is an excellent book for an undergraduate nursing program Doody's Medical Reviews This is a key health care financial management textbook designed to build the economics and financial management skills nurses and nurse leaders need to use daily This second edition provides several new features that will add to its value as a timely and highly relevant text for RN to BSN BSN and MSN students in a variety of academic nursing programs It is aligned with the standards established by AONE AACN and other health care professional organizations for economics and financial management education The text has been significantly revised to simplify its content and to be useful within both traditional in class formats and hybrid and on line distance courses and programs The book provides multiple opportunities for experiential learning such as writing business plans and health program grant proposals It delivers enhanced discussions of cost benefit analysis and cost effectiveness analysis discusses budget preparation offers strategies for controlling budget costs and updates health reform policy health care spending and other relevant policies and statistics The text discusses patient advocacy and interdisciplinary teamwork as they relate to economic and financial issues Its engaging format promotes the synthesis of economics and finance across the nursing curriculum through the use of case examples end of chapter exercises discussion questions and games based on concepts within the text Additionally tips throughout the book alert students about the need to apply concepts from other aspects of their education to economic and financial situations The text also includes on line supplemental material for teachers and students including Excel spreadsheets games a test bank and PowerPoint slides Key Features Aligned with AACN and AONE guidelines Serves as a primary financial management text for a great variety of nursing academic programs Facilitates experiential learning through end of chapter exercises games tips for synthesizing knowledge and case examples Designed for use in traditional classrooms and for hybrid and on line distance programs Presents new chapter on measuring nursing care with indicators for capacity staffing patient acuity performance and patient flow **Statistical Reference Index**, 1990 Valuation of a Medical Practice Reed Tinsley, Rhonda W. Sides, Gregory Anderson, 1999-04-28 What is a medical practice worth The answer depends in part on whom you ask Purchasers would say value is based on what they plan to bring to the table sellers assume it's simply a matter of formula applied uniformly across the board In actuality both are correct to a degree While there are basic guidelines used to ascertain values valuation must be determined on a case by case basis as each has a unique set of circumstances that ultimately affects final outcome Covering the specific issues that impact valuation Valuation of a Medical Practice takes you through the entire process highlighting pitfalls and mistakes that are commonly made and that should be avoided Written by Reed Tinsley Rhonda Sides and Gregory D Anderson leading experts

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Cosmetic Bootcamp Primer Kenneth Beer,Mary P. Lupo,Vic A. Narurkar,2011-01-18 Minimally invasive aesthetic procedures continue to be popular with patients so many medical practitioners who have not previously specialized in the field or practiced very widely are either turning to this area or expanding the range of treatments they currently offer These practitioners require a basic primer to get them up to speed on the details of treatments as well as expert tips on the idiosyncratic demands involved in running an aesthetic practice The Cosmetic Bootcamp meetings began as a way for colleagues in dermatology plastic surgery ophthalmology and otorhinolaryngology to teach each other in a collegial environment The meetings are designed to provide physicians in these specialties a forum to exchange ideas explore new technologies and techniques and discuss ways to improve patient care The focus is on advancing the science and outcomes using a multidisciplinary approach Drawn from these meetings Cosmetic Bootcamp Primer Comprehensive Aesthetic Management presents a succinct but comprehensive textbook from a team with extensive experience in training newcomers to the field of aesthetic practice The first part of the text details how a practice needs to be run for optimum impact and

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Proceedings of the annual meeting of the association **The Legal Basis of Medical Practice** Marcel Ed Frenkel, 2000 For over 16 years The Journal of Medical Practice Management has been providing physicians and practice managers with insightful topics ranging from daily office activity management to personnel legal and financial issues Editor in Chief Marcel Frenkel MD MBA and the MPM staff have carefully chosen a collection of the most helpful articles dealing with legal issues in the medical practice Topics include Time to Reconsider Without Cause Provisions in Employment Contracts Restrictive Covenants Arbitration Clauses in Contracts between Providers and Patients The Employment Agreement What Every Doctor Needs to Know Practice Guidelines and Medical Malpractice Litigation Spoilation of Evidence The Destruction Alteration or Loss of Medical Records The Duty to Inform Adequate Disclosure and Informed Consent Medical Information and Privileges Liability in Hospital Negligence The Physician Patient Relationship Patient Abandonment Failure to Diagnose Cancer and more *Medical Economics Encyclopedia of Practice and Financial Management* Lawrence Farber, 1984

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