
Case Study Analysis

A *case study analysis* is not merely a descriptive but, as the term itself suggests, a critical exercise, typically an examination of a situation or institution with view towards making recommendations. Case study analyses are included in many courses to give students a sense of the constraints involved in decision making. Cases are usually based on real situations, although for the sake of confidentiality the names of persons and institutions may be disguised.

Analysis Method

Many methods can be used to analyze case studies. The outline below, although it provides a step-by-step procedure that can be applied in many situations, is not the only feasible approach. Always consult your instructor for the particular requirements of a given assignment.

1. Read the case study attentively at least two or three times. Become familiar with the key points of the situation without adopting a *position* on the case. Read as carefully and objectively as you can.
2. After becoming thoroughly familiar with the case, make notes regarding the main issues as *you see them*. Typically, the instructor will provide prompts or questions to help you focus on these.
3. Consider the question(s) assigned by your instructor. Record all information pertinent to these in the form of case notes.
4. Decide which principles, theories, or models (usually part of the assignment) best apply to the observed facts of the case to prepare your answers. Remember that your analysis is likely to be founded on a specific theory, and avoid solutions based mainly upon personal intuition.
5. Develop your solution in consideration of the principles, theories, or models that you have selected. The assigned questions may require you to consider alternative solutions. Remember the importance of showing not merely your judgement but the basis for it.

Occasionally, case studies are assigned for analysis without specific questions. The student must then devise a framework that will enable the analytical and/or synthetic treatment of strategic issues. One general approach is as follows:

1. Follow steps one and two (above).
2. Identify the key problems and their root causes.
3. Develop solutions to the identified problems. Wherever possible, specify objective or quantitative criteria to assess the solutions (qualitative indicators of success may be too subjective).

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Social Media Measurement and Management Jeremy Harris Lipschultz, 2024-08-01 This revised and updated textbook applies a critical and practical lens to the world of social media analytics. Author Jeremy Harris Lipschultz explores the foundations of digital data, strategic tools, and best practices in an accessible volume for students and practitioners of social media communication. This second edition expands upon entrepreneurship, marketing, and technological principles, demonstrating how raising awareness, sparking engagement, and producing business outcomes all require emphasis on customers, employees, and other stakeholders within paid, earned, social, and owned media. It also looks to the future, examining how the movement toward artificial intelligence and machine learning raises new legal and ethical issues in effective management of social media data. Additionally, the book offers a solid grounding in the principles of social media measurement itself, teaching the strategies and techniques that enable effective analysis. It features theoretical and practical advice, a comprehensive glossary of key terms, and case studies from academic and industry thought leaders. A perfect primer for this developing industry, this book is ideal for students, scholars, and practitioners of digital media seeking to hone their skills and expand their bank of new tools and resources.

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